

YORK TALK

Issue Q3 2013
www.yorktransport.com



IN THIS ISSUE

- Australia on show 2
- Engineering outside the square 3
- Values hold strong in India 4
- York steps up in South Africa 5
- Allroads to success in Australia 6
- Australian tarps company gets a grip 7
- Thailand's trailers cement a strong reputation 8
- Global strength in China 9
- Indonesia's black gold flows on 10
- Fuel for thought in the Middle East 11
- Australia cooks up a storm 12

YORK

lowest
total cost of
ownership



THE NEW YORK IS LAUNCHED



A WELL-OILED TEAM

York Australia sales team gets fired up for the next exciting stage of York's future.

See page 12



FUEL FOR THOUGHT

An ongoing partnership in Saudi Arabia delivers the lowest total cost of ownership.

See page 11

A New York

York chose the backdrop of this year's Brisbane Truck Show to unveil a brand new message to customers. But behind the revamped corporate identity and communications strategy was the same commitment to our customers' success that has made York one of the transport industry's most trusted and respected companies for over 50 years.

There's no doubt that the Brisbane Truck Show is the premier transport event in the Southern Hemisphere. Brisbane is where deals are done and reputations enhanced. As such, it was the ideal place for a global brand like York to remind the Australian market exactly what we have to offer.

Following the 100 per cent acquisition by the Tata Group in 2012, York has focused its brand promise and communications strategy on achieving the lowest total cost of ownership for fleets and owner-operators alike. York is asking customers to look beyond at the true cost of their axle purchase price, factoring in down-time and reliability as well as upfront cost. When all elements are combined York provides both the most reliable product and the best value for money.

York is determined to keep this promise through a combined package that delivers York's reliable equipment, unique service and strong commitment to understanding just what means the most to our customers – quality equipment that saves money over time.

York can do this because it is a unique company with global partnerships and networks that give it the ability to act not only as a supplier but as an advocate to our customers. No gimmicks, no tricks, just genuine support.

In Brisbane, customers had the opportunity to review the latest products, with York staff on hand to answer questions, demonstrate features and discuss the latest solutions. Especially popular was our 12 tonne Global Premium Trailer Axle, designed to suit a wide range of fleet requirements. Visitors were particularly interested in the new and revolutionary lubrication system – simply insert the grease via a specially designed nipple in the hub, remove the external hub

cap, wait for the soiled grease to flow out, and when clean grease appears it indicates it's all done. There's no disturbance to bearing setup preload.

It comes with the choice of round or rectangular beam, likewise an optional tyre inflation system is also available.

Also proving impressive was our new 25 tonne heavy duty mechanical suspension. The YTE 115 is suitable for tandem, tri and quad axles and features a higher synchronised swing and fabricated rocker aimed at improving load sharing.

The feedback from customers at the Brisbane Truck Show confirms what York have long known: the 'new York' will succeed based on the same values that have always driven the company – smart designs, durability and efficiency packaged in products that help customers achieve their best where it counts – out on the road.

"York can act not only as a supplier but as an advocate to our customers. No gimmicks, no tricks, just genuine support."



A new York stands out at Brisbane Truck Show, with York's 12 tonne Global Premium Trailer Axle stealing the show.



Now we're square

After years of success with the TECAIR suspension for round axles, York has introduced a new variance of air suspensions compatible for square axles. This new suspension is designed for several ride height variances and to accommodate the York common lift with ease.

York's square axles are popular in many markets with customers matching them with both air and mechanical suspensions. However, although the great benefits of using TECAIR suspensions with round axles have been clear, the benefits with square axles haven't been as strong...until now. Thanks to York's air suspension, now available to specifically match square axles, our customers' wishes have been granted.

These suspensions are available in two variances called TECAIR-I and TECAIR-II with load bearing capacity of 11 tonnes and 9 tonnes respectively. They are designed with a compact spring mounting system of U bolts and clamp arrangement along with a special bolt seating clamp, known as a 'bottom clamp'. The purpose of the bottom clamp is to provide a uniform load distribution on the bolt seating area at the bottom or top of the axle. This ensures a lower operating stress and therefore increases product durability.

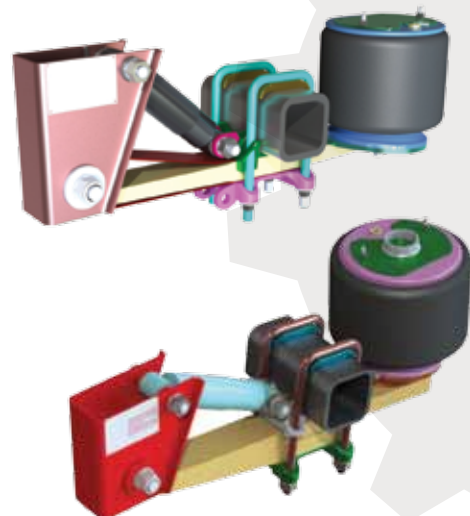
York has also gone to great lengths to ensure interchangeability and standardisation with existing TECAIR system components. Hence hangers, shockers, the air bellow and springs with an eye mounting system for alignments are the same as those found on the TECAIR round axle suspension. This guarantees easy and comfortable installation in the assembly line, increases the availability of the components for service, and reduces the burden of store maintenance – quite a list of advantages.

Further, as part of the design process, all the vital parameters were analysed, including maximum axle up and down oscillation, effective utilisation of the shock absorbers' operational range, and the performance of the air bellow during axle movement. These parameters are also comparable with existing TECAIR I & II round axle suspensions' proven

performance, again so that customers with square axle configurations benefit from the same ride comforts.

These new products have already undergone various validation programs with results exceeding expectations and are ready to roll out across the international market. The TECAIR-I suspension for square axles is available in an underslung configuration with ride heights ranging from 200 mm to 480 mm. The TECAIR-II for square axles is available in both underslung and overslung configurations with ride heights ranging from 205 mm to 600 mm.

“York has also gone to great lengths to ensure interchangeability and standardisation with existing TECAIR system components.”



These suspensions are available in two variances – TECAIR-I and TECAIR-II – with load bearing capacity of 11 tonnes and 9 tonnes respectively.

More than business: Making a difference in Rajasthan

The best businesses have always understood that a commitment to social values is as important as a commitment to profit. In India, York and Tanushree Logistics are showing just how this is done.

Based in the Indian state of Rajasthan, Tanushree Logistics has been dominating the cement material transportation market since 2004. Key to the company's success has been its commercial expertise alongside a well-considered approach to product selection to keep its fleet running profitably.

Tanushree Logistics' adept management and maintenance skills can be easily seen in the fact that its 450 vehicles run without stepnies (spare wheels) – quite an achievement in an environment as rugged as that found in Rajasthan. The company achieves this through its highly effective tyre checking system, which kicks in every 200–250 kilometres, as well as its reliance on genuine quality manufactured products from suppliers such as York.

A large percentage of the Tanushree Logistics fleet is fitted with York 5025 axles. The axle's outboard brake drum and coarse thread wheel bolt perfectly suits

Indian conditions. A market-leading company such as Tanushree Logistics can only stay at the top by choosing established brands that provide genuine quality material as well as comprehensive training and support packages – and York ticks all of these boxes.

“We rely on established brands to provide genuine quality material and comprehensive support and service to our team of professional mechanics. Scheduled maintenance plays a vital role in operating our fleets with efficiency and confidence, especially in the challenging conditions found in Rajasthan,” said Mr Arvind Sarada, Director of Tanushree Logistics.

“York also provides excellent preventive maintenance support to our engineers, which is why York is such a good choice for us. In fact, we have plans to add 300 more bulk tankers to our fleet. Already, 75 of these are being built in Gujrat and are of course being fitted with York axles.”

York's Chief of Sales and Distribution in India, Mr Pankaj Shenoy, said: “Tanushree Logistics owns the highest number of 49 tonne vehicles in India and has won numerous awards, including the National Fleet Award in 2009 and a Road Transportation Award from CEAT, a leading tyre company in India. It's a relationship that York is very proud of,” Mr Shenoy said.

Another reason York is proud of its association with Tanushree Logistics is the company's commitment to the welfare of its staff. Apart from regular technical guidance and training for drivers Tanushree Logistics



York 5025 axles go the distance for Tanushree Logistics bulk tankers.



plays a role in improving their wellbeing, through providing medical and education benefits to their children. This magnanimous approach also extends to the wider Indian society; contributions are regularly made to blood donation and health check-up camps, free meal programs for poor children, and ensuring the availability of safe drinking water in the desert areas of Rajasthan.

“Both York and Tanushree Logistics combine strong ethical values with a commitment to strong business growth. The value to the wider community of these actions cannot be underestimated,” Mr Shenoy said.



A robust relationship: Mr Arvind Sarada and the York India sales team.



Mr Arvind Sarada, Director of Tanushree Logistics, relies on York's support.

“York also provides excellent preventive maintenance support & training to our engineers, which is why York is such a good choice for us. In fact, we have plans to add 300 more bulk tankers to our fleet.”

YORK SOUTH AFRICA

York steps up with Semkah in Namibia

The announcement of an exciting new distribution deal in Namibia confirms York's strong presence on the African continent.

York is pleased to announce that Semkah Technical Supplies has recently been appointed as a distributor of York's wide product range in Namibia.

Based in Namibia's largest city and capital, Windhoek, Semkah Technical Supplies was founded by Mr Siegfried Semmler and Mr Gunter Kahle back in November 2011, two men with extensive experience in the transport industry.

Prior to starting the company Mr Semmler was employed as a workshop manager in a local transport company and brings with him 15 years of trailer parts sales experience. Mr Kahle is a trained vehicle and earthmoving mechanic (Caterpillar), with 11 years' workshop management experience and 27 years' trailer parts sales and management experience. Both are also very knowledgeable in trailer parts and equipment, in particular trailer air suspensions and brake systems.

Semkah Technical Supplies focuses on the sale of quality trailer parts and accessories – suitable for everything from small car-drawn trailers to heavy-duty trailers – as well as technical know-how. The company has quickly made a name for itself in Namibia, in part thanks to a catchy motto promising that 'customer service is our second religion'.

Semkah's reach actually covers the whole of Namibia as well as neighbouring countries. Namibia is a valuable market for York, with its heavy reliance on road transport to shift goods. It also has strong links to South Africa, having been part of the Republic in the past. As well, the two currencies are linked 1:1, ensuring strong trade links between the countries.

“The transport industry forms a large part of the Namibian economy, including the sale of trailer parts. It's a key goal for York South Africa to maintain a close bond with Semkah, to ensure parts and service are always available on demand. We'll also be working hard to ensure we meet challenges such as providing good product knowledge to our customers,” Mr Christo Els, York's Sales Executive Southern Africa said.

“Semkah Technical Supplies is a promising young emerging business which goes out of its way to service its vast customer base and promote York products. York joining forces with Semkah is a great stepping stone into the Southern African market.”

Allroads lead to success

A dedication to using quality products and choosing great staff has proven to be a winning move for Allroads Motor Body Builders.

Based in the town of Albany on the southern tip of Western Australia, Allroads Motor Body Builders is widely respected in Australia for the quality of its Rockwheeler brand, in particular its side tippers.

This commitment to quality – producing a superior product to the highest possible finish – is seen in the features of the Rockwheeler design, which include 350-grade steel chassis and Hardox sides (stiffened with Hardox pressing), floors and doors. What's more, every trailer is road train rated, with the bodies built separate from the chassis and both bead-blasted before priming.

Allroads Motor Body Builders Chief Executive, Mr Jack Spaanderman, says that quality suspensions are another vital part of the Allroads approach, which is why he chooses to partner with York.

“The link with York is critical to Allroads making our mark on the road transport industry. We have dealt with York for many years because of their product knowledge and because they are always reliable,” Mr Spaanderman said.

Mr Spaanderman is also keen to stress that a business is only as good as its staff, praising the workers at Allroads for being “the key to my business success”.

“Our staff are a highly dedicated group, from our five apprentices and 14 tradesmen in the workshop, right through to the office staff,” he said.

Workshop Manager, Mr Stephen Van Dongen was actually trained by the company and has been employed there for ten years, working his way up to a position of great responsibility overseeing the manufacturing process. Other dedicated staff members include business manager Mr Peter Lummis and sales representative Mr Mitchell Spaanderman.

“Even our secretary, Jasmine Hambley, is considered as important a part of the team as our spray painter, Stephen Pearson and in fact all of our tradesmen. Everyone at Allroads stays focused on what's most important. We build a damn good product for a damn good price,” Mr Spaanderman added.

The Allroads catalogue includes a number of other builds alongside the Rockwheeler side tippers, such as 45 ft and 48 ft flat top trailers and tandem and tri dollies. Impressively, Allroads Motor Body Builders trailers are seen on roads throughout Australia, with sales stretching from Western Australia all the way across the continent to the Northern Territory, Queensland and New South Wales.

“The link with York is critical in Allroads making our mark on the road transport industry.”



Allroad's Rockwheeler range of side tipper features 350-grade steel chassis and Hardox sides (stiffened with Hardox pressing), floors and doors. Every trailer is road train rated, with the bodies built separate from the chassis and both bead-blasted before priming. Suspensions are another vital part of the Allroads approach, which is why they choose York.

Camilleri's got it covered

What's in a name? In the case of Melbourne company Camilleri Tarps there's more than you'd think.

The origins of Camilleri Tarps lie back in 1984 when owner Mr Manny Camilleri started out not just providing tarpaulins for tippers, but actually operating the tippers themselves.

What started out as a one-truck company doing a couple of jobs for cement giant Boral in Melbourne's south-eastern suburbs has grown over the decades into a small but solid fleet containing a mixture of semi-tippers and dogs. So why the expansion into the tarps business? In typical laconic Aussie style, Mr Camilleri said the reason came down to just having to make do.

"About 20 years ago Boral told me that I needed tarps on my trailers for safety reasons. Because I was just starting out and small businesses don't have a lot of money to play with, I thought I'd have a go myself. The first one worked really well, and it's taken off since then," he said.

A noticeable feature of Mr Camilleri's business approach is consistency. All of his trailers are manufactured by renowned local firm Hamelex White. And every trailer runs on York. For example, the Camilleri Tarps commitment to first class service has seen it choose York's Tecair Duratrac suspension to ensure its latest tipper performs at its very best.

To deliver the total lowest cost of ownership, the Tecair Duratrac fixed beam suspension was built using the state of the art Finite Element Analysis, which provides numerical solutions to calculate load stress and how the suspension's components will be displaced through a combination of pre-processing, analysis and post-processing. Transport operators benefit from the fact that York's highly skilled engineers' mastering of Finite Element Analysis means the Duratrac suspension meets the 'Road Friendly Suspension' requirements while combining strength gains with weight advantages.

"This latest trailer is running on PBS. With the information that York showed me about how well the Duratrac performs in the PBS model with high roll stiffness and low roll steer co-efficiency, I knew this trailer would be more productive," Mr Camilleri said.

"Personally, I like the ease of maintenance with York. More importantly though, the drivers really like the stability out on the road, they feel as if the trailers are really gripping the road, which makes them feel safe. When the drivers tell you that a product is working well, that's good enough for me. I'll keep working with York as long as the drivers keep giving me that positive feedback."

York's Tecair FB Duratrac Suspensions are available in ride heights from under slung 220 mm to 340 mm and over slung 360 mm through to 460 mm (in 40 mm increments). Other heights are also available on request.

"Personally, I like the ease of maintenance with York. More importantly, the drivers really like the stability out on the road."



Strength gains are fused with weight advantages for Camilleri's trailers.

Cementing a strong reputation

When one of Thailand's biggest and most respected manufacturers of heavy-duty trailers recommends York original products to its customers, they pay attention. Channakorn Engineering is doing just that.

Based in Bangkok, Channakorn Engineering's roots can be traced to 1956, when as a small company it began engaging in light maintenance work on petroleum tankers. By 1990 the company had grown to the extent that its original 6,400 m² plant had expanded to an impressive 25,000 m² with a similar expansion in its product list seeing cement tankers added to its repertoire.

York's high quality original products are an important part of Channakorn Engineering's strength. In 2012–2013 alone, more than 300 Channakorn semi-trailer cement tankers were built with York products, including landing legs, round and square axles, and tandem and tri-axle mechanical suspensions.

York's TECAIR 1 suspension, in the case of Channakorn for its tri-axle tankers, is also proving particularly popular, thanks to the way it allows a reduction of weight and provides trailer stability. Further attributes of the TECAIR 1 include a steel-encased pivot bush that virtually eliminates rubber extrusion thus greatly extending its service life.

York's Assistant Manager – Sales, Mr Siam Tanon, said that Channakorn Engineering specifically recommends that its customers, both in Thailand and other Asian countries including Japan, fit York products to their trailers.



In 2012–2013 alone, more than 300 Channakorn semi-trailer cement tankers were built with York products.



“Channakorn Engineering’s history extends back more than half a century, meaning it brings an extensive amount of experience to its work. When a company that has been around for that long recommends a product, you know it has to be a good product,” Mr Tanon said.

“The reason Channakorn Engineering recommends York axles and suspensions is clear: the quality. The message this sends to the whole of the transport industry in Thailand and our neighbouring countries is that if you want the best you should only accept original York products.”

“The reason Channakorn Engineering recommends York axles and suspensions is clear: the quality.”



York’s TECAIR 1 suspension reduces weight and adds stability for Bangkok-based, Channakorn Engineering.

YORK CHINA

Global strength in action

From France to Australia...via China. A fascinating new partnership is proving that York’s global reach is more than just words.

Lohr is a privately-owned French company based near the city of Strasbourg in the Alsace region of France. For over 50 years, it has been a world specialist in the design and manufacture of road haulage transportation systems for goods and people thanks to its production facilities in countries as diverse as Turkey, China, India, the United States and Mexico.

Interestingly, although the company is named after its owner, the word ‘lohr’ is also French for ‘village’. And thanks to a recent agreement with York, with York Sales (China) providing suspensions, axles and a variety of trailer components for Lohr products, some of which are destined for the roads of faraway Australia, the two businesses are living proof of the existence of the global village.

“Like York Transport Equipment, Lohr also has a company ethos firmly focused on quality. This shared ethos underpins the ongoing business relationship between the two companies,” said Ms Eunice Suen, Customer Service Executive, York Transport Equipment (Asia) Pte Ltd.

“The reason these trailers that are exported from China to Australia come complete with York axles and suspensions comes down to the power of customer demand. The customers simply prefer York’s trusted equipment over other well-known brands.”

“The two businesses are living proof of the existence of the global village.”



York keeps the black gold flowing

The importance of the coal industry to the Indonesian economy cannot be overstated. And York is doing its part to ensure the wheels of industry keep turning.

The Adaro mining site is one of the largest coal mining producers in Indonesia. Located in South Kalimantan, in the Indonesian province of Borneo, production last year totalled over 47 million tonnes.

But transporting this black gold is no easy task as the region's tropical conditions – annual rainfall ranges between a drenching 2,000 and 3,700 mm – make life tough for the trucks and trailers trekking the 75 kilometre road trip from the mine location to the nearest crushing facility and coal terminal.

Fortunately, York is on hand to assist the four major coal transport contractors, PT Saptaindra Sejati, PT Pama Persada, PT Rahman Abdijaya and PT Bukit Makmur. All four contractors use double trailers with side tipper applications, each with a GCM of in excess of 100 tonnes. Of the more than 300 applications out on these tough roads, York's 17.5 tonnes axles are far and away the most popular choice to get the job done.

"York is now an established name amongst coal transporters in Indonesia because our quality meets our customers' expectations. Our dealers also have a strong presence in the region offering essential support for service and spare parts. All of this makes York the most reliable axle for these economically important mining operations," said Mr Agung Pardianto, Assisant Sales Manager – Indonesia.



These side tippers have a capacity in excess of 100 tonnes.

"Of the more than 300 applications out on these tough roads, York's 17.5 tonnes axles are the most popular choice to get the job done."

Lowest TCO: More than words

The 'new' York is focused on one simple yet crucial promise: delivering the lowest total cost of ownership. Here, York's Chief Executive Officer, Mr P V Balasubramaniam, explains exactly what it's all about.

"It's an easy thing to talk about the 'lowest total cost of ownership', but at York we want to make sure we can consistently keep this promise. At the end of the day, our role is assisting OEMs and fleet managers in reducing costs to their operations.

We know customers require reliable equipment delivered on time – that is a given and expected by any supplier in the marketplace. Where York is unique is its global partnerships and networks which means we act not only as a supplier but as an advocate to our customers – especially fleets.

Whether it is helping customers stay ahead of changing regulations or meeting requirements like the PBS in Australia, York now has the ability to be more than just a stock standard supplier. We are focused on strengthening our role as a trusted partner to the fleets and OEMs to help them grow their business.

Engineering excellence is a big part of this, so York is investing in smart designs that feature lower weight, durability and efficiency, so our customers can enjoy reduced maintenance and far fewer failures on the road.

This is backed up by the world-class knowledge and experience we have access to as a TATA Enterprise."

Fuel for thought: York's Saudi success story

An ongoing partnership in Saudi Arabia is proof that turning to York really does provide the lowest total cost of ownership.

Al Sudais Transport Company, based in Jeddah, is one of the leading transport companies in Saudi Arabia. It is also one of the oldest having been established as part of the Abdul Rahman Al Sudais group over 50 years ago in 1962. Under the guidance of the Chairman, Abdullah Abdul Rahman Bin Abdul Aziz, as well as general manager Ahmed Mohammed Shuker and a great workforce dedicated to hard work, the company's ambitions and goals that were laid down all those years ago have been realised and continue to pay benefit.

From the outset, Al Sudais was a pioneer in specialisation, particularly in the field of fuel transportation (other parts of the group include spare parts outlets, construction and insulation companies). Today, the fleet is comprised of more than 250 fuel tankers and with customers such as ARAMCO, APSCO and PASCO on the books, safety, quality and reliability have always been the prime consideration when purchasing tankers. For these reasons, their fleet is entirely supplied by Al Mutlak Metal Industries, also based in Jeddah and considered by many to be one of the most outstanding manufacturers in the western region of Saudi Arabia.

Several years ago, when triaxle air suspensions began to replace the heavy and soon to be outdated bogie axles, Al Sudais decided that York axles meet those three criteria of safety, quality and reliability. In addition, York also covers that ever-important issue, price competitiveness. As a result, there are now more than 100 tankers in the Al Sudais fleet running on York triaxle air suspensions.

The York axles have performed extremely well under very trying conditions. In fact, Al Sudais recently won a tender to transport aircraft fuel to Damman, the capital city of the Eastern Province of Saudi Arabia, and again specified York axles to match the 30 Al Mutlak tankers being built for the job.

Of the many reasons for choosing York the most telling was provided by Mr Othman Ali Saeed, the maintenance manager at Al Sudais. Mr Othman runs

a sophisticated, state-of-the-art maintenance workshop and keeps detailed records of downtime and maintenance costs. He was therefore able to clearly prove that after eight years in service the York axles have not only proven to be totally reliable, but maintenance costs are negligible as well.

Mr Othman said: "York is the most reliable axle in our fleet. In eight years we haven't even changed a bearing."

Another example of a very satisfied York customer proving that York axles offer the lowest total cost of ownership.

"York is the most reliable axle in our fleet. In eight years we haven't even changed a bearing."



York axles have performed extremely well for Al Sudais under very trying conditions.



If you can't take the heat

Look what York Australia cooked up!

The York Australia sales team enjoyed a comprehensive two day training retreat in June which ended with a Masterchef cook-off experience. The group were split in two and given 8 dishes to create in just 2 hours under the guidance of professional chefs.

This team building experience was a wonderful way to end a very successful meeting. The gentlemen, many of which had never cooked before, did a marvellous job to produce some very tasty meals.



Ready, steady, cook – two teams get ready to face off in the kitchen.



Pritam for New South Wales, was a natural in the kitchen.



Sales Trainer Brett managed to keep his eyebrows while he Flambéed the prawns.



Dan from Western Australia got a little too excited while using pink rock salt as a garnish – almost covering the barbecued chicken!



Beautiful presentation by Head Chef Brett from Victoria who served Wagyu beef.



Australian Country Head, Philip, kept it cool in the kitchen.



Decisions, decisions...



Sitting down for a lovely meal at the end of a very successful two days of training.

York contacts

Australia

13 Monterey Road, Dandenong,
Victoria 3175 Australia
T: +61 3 9790 2000
F: +61 3 9790 2020
C: Mr Phillip Craker
E: phillip.craker@yorktpt.com.sg

China

18 Huishui Road, Licang District,
Qingdao, China 266100
T: +86 400 0088 5755
F: +86 532 8092 3080
C: Mr Leo Miao
E: leo.miao@yorktpt.com.cn

yorktransport.com

India

Gat No. 537 & 538
Bhadhalwadi, Navlakh Umbre,
Maval Pune 410507 India
T: +91 92 7220 0726
C: Mr Pankaj Shenoy
E: pankaj.shenoy@yorktpt.co.in
C: Mr Gurmukh Singh
E: gurmukh@yorktpt.co.in

Indonesia

C: Agung Pardianto
E: agung.p@yorktpt.com.sg
M: +62 812 1051085

Saudi Arabia

Dammam Saudi Arabia
T: +966 50 490 8315
C: Mr Engr Zulfiqar A Khan
E: thp-extraxuk@btconnect.com
E: zulfiqar.khan@yorktpt.com.sg

Singapore

Corporate & Marketing
122 Pioneer Road
Singapore 639583
T: +65 6897 8525
F: +65 6897 8231
C: Frederick Tay
E: tay.frederick@yorktpt.com.sg

South Africa

115 Bellefield Ave Mondeor
Johannesburg 2091 South Africa
T: +27 82 376 4552
C: Mr Willem Brits
C: Christo Els
F: +27 71 889 7407
E: wbrits@yorktpt.com.sg

Thailand

2101 M.1 Old Railway Road
Samrong Nua Muang
Samutprakarn 10270, Thailand
T: +66 2 743 5091
F: +66 2 173 7300
C: Ms Faifun Sodkhomkham
E: yorkth@ksc.th.com
C: Siam Tanon
E: siamyork@ksc.th.com
M: +668 16516864

United Kingdom

(Middle East & African Markets)
5 Scott Close Market Harborough
Leicestershire LE16 7LN
United Kingdom
T: +44 1858 434 425
F: +44 1858 465 125
C: Mr Tony Partridge
E: thp-extraxuk@btconnect.com